sales-de@econicone.com
www.econicone.com

Area Sales Manager
North Rhine-Westphalia / Bavaria / Baden Württemberg / Saxony / Berlin

ABOUT US

Econic One is the e-bike of the future. App enabled, armed with smart security features and extremely versatile, it is a perfect synergy between a genuine riding experience and innovative technology to take you anywhere.

Within just 24 months we already made our way to 20+ countries on 2 continents, with offices in the USA, Germany and Bulgaria.

IMAGINE THIS

Together we give people the freedom of movement. We combine your love for people and the technology that changes our world of tomorrow. We contribute towards the transition to the cities of the future. If this sounds like the kind of thing that gets you out of bed in the morning, then you're in luck - we, at Econic One are working to make all this come true. And we're hiring!

Our crew is composed of bike fans and green thinkers, creative birds, enthusiastic go-getters and tech geeks, working on diverse and exciting projects. If this is your type of crowd, you are welcome aboard!

OUR VALUES

Customer Focus - We are customer focused and pursue excellence in all our interactions. If there is a problem, we accept responsibility and fix it.

Respect - We treat our people with dignity and respect and are committed to their personal and professional development. We recognize that people are our greatest asset.

Integrity - We operate with the highest standards of integrity and honesty, and keep to our agreements and promises.

Commitment - We are fully committed to the success of the projects we engage in and to the success and growth of our company.

Innovation - We embrace innovation - in our products, ideas, and approach.

Ride Smart. Be Econic

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Position: Area Sales Manager

Reports To: Sales Director Germany

Job Summary:
We are looking for bike industry professionals with passion for sales to join our Sales team, responsible for expanding Econic One retail dealer and service network across Germany. As a part of our sales team your main duty will be to approach bike retailers in your delegated region. Your job will be to explain the benefits of becoming an Econic One dealer, demonstrate our ebikes in face-to-face meetings, nurture relationships and help our connected stores to increase their revenues by selling our unique e-bikes.

Requirements:
- Passion for e-bikes and green mobility;
- Internal drive and ability to grow along with the business;
- Strong sales-oriented personality with a minimum of 5 years sales experience;
- Min of 2 years experience in the biking or automotive industry with proven track record and established connections
- Ability to work independently is key

Our Offer:
- Opportunity to work in a rapidly growing global company in an exciting industry
- Opportunity to grow professionally and really make a difference in the world
- Ability to work remotely within the region you live in and move around freely with a company e-bike, car, phone, laptop
- Motivational salary and commission structure
- 10x brand ambassador vouchers with 25% discount for friends & family

How to Apply:
We are looking forward to receiving your CV by email at **sales-de@econicone.com** or application via LinkedIn **here**! Should you wish to increase your chances of being shortlisted for an interview, please send us a few sentences explaining why you believe to be a good fit for this position, or even better - send as a 30-sec video presenting yourself.

Thank you and ride safely!